

ONSITE  
SESSION

AAL

## TRAINERS



Andrea Di Anselmo | META Group S.r.l



Marco Franchin | META Group S.r.l

## AGENDA

09:00 - 09:10	<b>Introduction</b> Marco Franchin
09:10 - 09:30	<b>Short project presentation</b> All participants   Moderated by Marco Franchin
09:30 - 10:00	<b>Introduction to use of research results and impact</b> Andrea Di Anselmo
10:00 - 10:15	<b>Feedback and open discussion with participants</b>
10:15 - 10:30	<b>Coffee break</b>
10:30 - 11:00	<b>Introduction to the Lean Canvas</b> Marco Franchin
11:00 - 11:15	<b>Feedback and open discussion with participants</b>
11:15 - 11:30	<b>Presentation of the business case study</b> Marco Franchin
11:30 - 13:00	<b>Group Exercise "Lean Canvas definition"</b> Participants will be split into 2 groups and will start working on the business case All participants   Each group coached by the META Team
13:00 - 14:00	<b>Lunch break</b>
14:00 - 14:30	<b>Group Exercise "Lean Canvas presentation"</b> Each group will present the Lean Canvas from the business case. Feedback will be provided by the experts and the participants. All participants   All participants moderated by the META Team
14:30 - 15:15	<b>Project Exercise 1st Part:</b> Representatives of each project will start working on their Lean Canvas All participants   All participants coached by the META Team
15:15 - 15:30	<b>Coffee break</b>
15:30 - 16:45	<b>Project Exercise 2nd Part:</b> Representatives of each project will start working on their Lean Canvas All participants   All participants coached by the META Team
16:45 - 17:00	<b>Wrap up &amp; End of meeting</b>